



AHK

AHK Indonesia

# Annual Report 2025



German-Indonesian  
Chamber of Industry and Commerce

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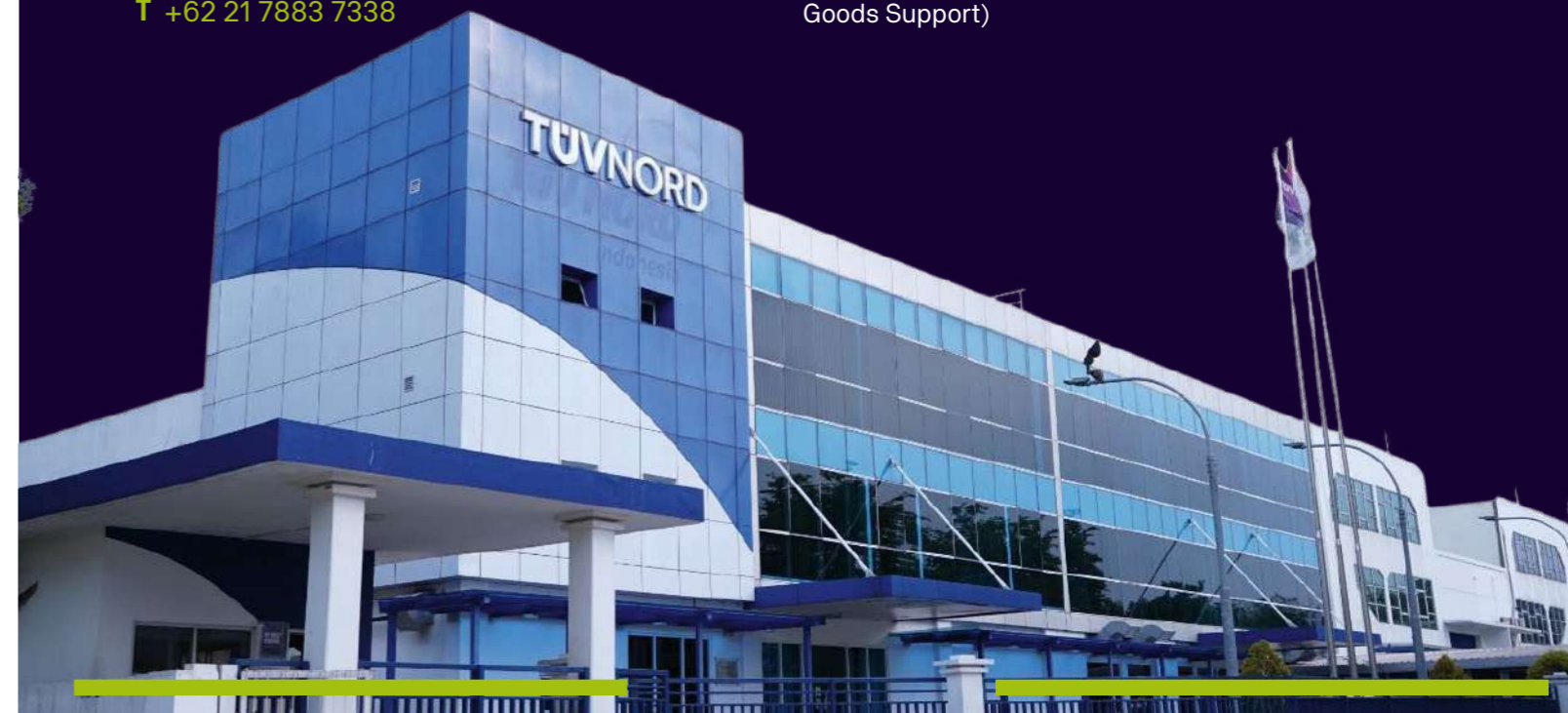
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#### Training & Workforce Development

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- Packaging & Dangerous Goods Compliance (UN Packaging Testing & Transportation of Dangerous Goods Support)



# OUR VISION AND MISSION

## Vision

EKONID continuously strives to improve our company network and service activities. EKONID wants to be a respected partner for the German and Indonesian business society.

## Mission

EKONID promotes bilateral economic relationships, aiming to secure sustainable trade and investments between Germany and Indonesia.



Digital version of AHK Indonesia 2025 Annual Report

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# FOREWORD

## To our dear, Members and Partners,

The year 2025 was marked by an important milestone: EKONID's 100-year anniversary. The Centennial Gala brought together more than 300 distinguished guests from business, government, and the diplomatic community. It was a celebration of history, but also a reaffirmation of EKONID's continued role in supporting German-Indonesian economic cooperation.

Looking back, we do so with gratitude, and a clear understanding that the strength of the Chamber lies in the community behind it. In 2025, EKONID recorded 356 member companies across all sectors, reflecting the breadth and diversity of the German-Indonesian business community.

The Chamber continued in 2025 to advise companies in their bilateral activities, supported Indonesian visitors to German international trade fairs, and organize German business delegations in automation, bioenergy, food processing and packaging, energy infrastructure, and sustainable technologies to Indonesia.

Human capital development also remained central to our agenda. EKONID continued its German-standard vocational training

activities and successfully implemented the ProRecognition project in Indonesia.

More details on these activities can be found in this report or on our website.

The year was also one of transition, as Mr. Jan Rönnfeld concluded 27 years of service to EKONID. His leadership has left a lasting mark on the Chamber's development, partnerships, and team culture. As EKONID started its next chapter from December 2025 under the leadership of Dr. Monika Erath, continuity and the strengthening the German-Indonesian bilateral business relations remains central.

Sincere gratitude for their support goes to the German Federal Ministry for Economic Affairs and Energy (BMWE), the Association of German Chambers of Commerce and Industry (DIHK), the German Embassy in Jakarta, the Supervisory Board, our premium partners, members, sponsors, and the entire EKONID team for their continued trust and support throughout 2025.

The opportunities ahead in trade, investment, sustainability, vocational education, and skilled labour mobility cannot be addressed alone.

*Only together are we strong.*



**Dr. Monika Erath**  
Executive Director of EKONID



**Prijono Sugiarto**  
Chairman of EKONID Supervisory Board

# OUR PARTNERS

**90** Countries Worldwide

**150** Representative Offices

## THE AHK WORLDWIDE NETWORK

The network of German Chambers of Commerce Abroad (AHKs) advises, consults and represents German companies that wish to develop or expand their business activities worldwide. Starting with the founding of the first AHK in Belgium in 1894, the AHK network has grown to represent German companies in 150 locations in 90 countries and can boast approximately 42,000 membership worldwide.

The German-Indonesian Chamber of Industry and Commerce (AHK Indonesia/EKONID) acts as the strategic interface between the German and Indonesian economies. We represent the bilateral business interests of Indonesian and German member companies and institutions, further providing a platform for international knowledge transfer. Our core business is to support our members from both countries in pursuing new trade and investment opportunities.

Aside from its services, which are necessary to support EKONID members effectively in regard to market entry or expanding their businesses in Indonesia, EKONID also serves as a meeting point and an info-center, as well as the first address for enquiries from companies interested in operating in Indonesia.



Working under the worldwide AHK-brand DEinternational, which ensures the uniformity of services worldwide, EKONID offers advice, consultation and representation. Our services range from market information to customized advisory services for market entry, Business Partner Search, legal information and corporate services, tax services, personal services and trade fairs.

Also represented in the EKONID office is Germany Trade and Invest (GTAI), the foreign trade and inward investment agency of the Federal Republic of Germany. GTAI promotes Germany as a business and technology center for investments, further supporting German-based companies with market information.

EKONID is represented as well in Surabaya through Wisma Jerman, a unique cooperation between the Goethe-Institut Jakarta and the chamber, with the support of the German embassy Jakarta. Thus, through numerous events as well as by providing the service portfolio of EKONID, Wisma Jerman is an important pillar in the overall EKONID network.

### Institutional Partners

Supported by:

Federal Ministry for Economic Affairs and Energy

Embassy of the Federal Republic of Germany Jakarta

on the basis of a decision by the German Bundestag.

### EKONID Premium Partners

### Sponsors of the Annual Report 2025

# SUPERVISORY BOARD



**CHAIRMAN**  
**Prijono Sugiarto**  
President Commissioner  
PT Astra International Tbk

## Professional Career

**June 2020 – Present**  
Chairman of the Supervisory Board (President Commissioner) of PT Astra International Tbk

**2010 – June 2020**  
President Director of PT Astra International Tbk

**2014**  
CNBC Asia Business Leader of the Year



**VICE CHAIRMAN**  
**Rainer Ruppel**  
Managing Director PT B. Braun Medical Indonesia & PT B. Braun Pharmaceutical Indonesia

## Professional Career

**2018 – Present**  
Managing Director at PT B. Braun Medical Indonesia & PT B. Braun Pharmaceutical Indonesia

**2008 – 2018**  
Vice President Global Marketing, Spine/Neurosurgery/Orthopedics at Aesculap, B. Braun Melsungen AG



**MEMBER**  
**Surya Fitri**  
President Director and CEO  
PT Siemens Indonesia

## Professional Career

**2024 – Present**  
PT Siemens Indonesia, Jakarta, Indonesia, President Director and CEO

**2014 – 2024**  
PT Schneider Indonesia, Jakarta, Indonesia

**2011 – 2023**  
Country Division Lead of Low- and Medium-Voltage Division, PT Siemens Indonesia, Jakarta, Indonesia



**MEMBER**  
**Alexander Grenz**  
Country Manager and President Director, PT Asuransi Allianz Life Indonesia

## Professional Career

**2023 – Present**  
Country Manager and President Director PT Asuransi Allianz Life Indonesia

**2019 – 2023**  
President & CEO Allianz PNB Life Insurance, Philippines

**2016 – 2019**  
COO Allianz PNB Life Insurance, Philippines



**MEMBER**  
**Philipp Kersting**  
Partner of Luther LLP Indonesia

## Professional Career

**2015 – 2017**  
Location Head Luther Malaysia, Head of Indonesia Desk, Development of Indonesia Presence

**2014 – 2015**  
Luther Malaysia, Associate, Head of Indonesia Desk

**2014**  
Luther LLP Singapore, Associate

# ADVISORY BOARD



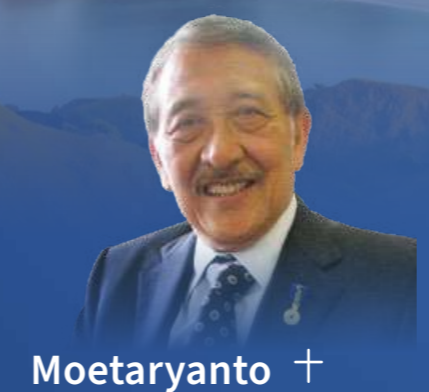
**Chatib Basri**



**Chris Kanter**



**Michael Glos**



**Moetaryanto †**



**Dieter Collmann**



**Shanti L. Poesposoetjpto**

† Mr. Moetaryanto passed away on June 1, 2026

# PREMIUM PARTNERS

A very exclusive category of cooperation is the EKONID Premium Partnership. EKONID's Premium Partners are most strongly connected with us and are entitled to use all of our communication channels. They also receive privileged information and access.

## Exclusive Networking Events

Utilize EKONID's objective and trusted business platform to generate or obtain exclusive access to restricted networking events, including prestigious CEO forums with high-ranking government officials and corporate representatives.

## Advocacy Support

Make use of EKONID's reputable status as an official business platform to address your company's regulatory issues with government authorities.

## Privileged Information

Benefit from access to EKONID's bank of privileged information shared exclusively with Premium Partners.

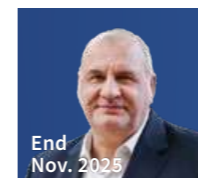
## Unique Corporate Brand Exposure

Enjoy featured exposure of your company logo on all EKONID events, correspondence and social media sites.

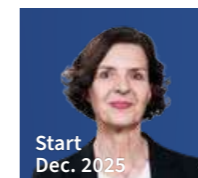


# AHK INDONESIA TEAM

## Executive Director



End  
Nov. 2025



Start  
Dec. 2025

## Membership & Events



## Business Development



## Legal & Investment Consultation



## Training & Education



## ProRecognition



## Communication



## Finance



## Human Resource & General Affairs



## Office Support





# MEMBERSHIP & EVENTS



**Mei Tobing**  
Head of Membership & Events

*"2025 was a year of strong engagement and renewed connections within the EKONID community. With a growing and diverse membership, we remain committed to strengthening the German Indonesian business network and creating valuable opportunities for collaboration."*



## DEPARTMENT REPORT

*EKONID 53rd Annual Members Meeting, Jakarta*

### Membership Report 2025

The key highlight of 2025 was EKONID's Centennial Gala celebrating 100 years of AHK Indonesia, which brought together over 350 members and partners to mark this important milestone. The event reflected the strength and continuity of the German Indonesian business community.

Throughout the year, EKONID also recorded steady growth in its membership base and strong participation across networking, sectoral, and collaborative initiatives, reinforcing its role as a central platform for business engagement and partnership between Germany and Indonesia.

As of the end of 2025, EKONID recorded 356 member companies, comprising 171 Indonesian and 185 German members. This balanced

composition reflects the Chamber's continued role as a key platform for strengthening economic ties between Germany and Indonesia.

The membership base includes 203 Classic Members, 113 Associate Members, and 40 Chamber of Commerce members, representing a broad range of industries. The largest sectoral groups are Machinery & Equipment (50), Chambers of Commerce (40), Transportation (35), Logistics (30), and the Electrical/Power sector (27).

Overall, EKONID members are active across more than 30 industries, highlighting the Chamber's function as a facilitator of business exchange, partnership development, and cross-sector collaboration within the German Indonesian economic ecosystem.



### Members by Location

**171** Indonesian Members in Indonesia

**111** German Members in Indonesia

**63** German Members in Germany

**11** German Members in other Countries

### Members by Type

**203**

**Classic Members**  
Classic (in Germany, Indonesia, & Other Countries)

**113**

**Associate Members**  
Classic (in Germany, Indonesia, & Other Countries)

**40**

**Industrie- un Handelskammern Germany**

## Events and Member Engagement

In 2025, EKONID continued to strengthen its business community through a range of networking and dialogue formats, including Monthly Networking Sessions, EKONID's Annual Members Meeting, the Summer Party, Oktoberfest, Roundtable Discussions, and business delegations.

A key milestone was the Centennial Celebration of 100 Years of AHK Indonesia, which brought together nearly 300 guests, including Mr. Peter Adrian, President of the DIHK, as well as Dr. Volker Treier, Chief Executive of Foreign Trade at the DIHK, alongside representatives from business, government, and partner institutions.

The Monthly Networking Series remained a central pillar of member engagement. According to the latest member survey, 71.4% of respondents reported a positive impact, reaffirming the importance of these events as platforms for professional exchange and relationship building.

EKONID also expanded cooperation with other European chambers through joint networking initiatives, creating additional opportunities for cross-chamber collaboration.

Strong participation levels and continued sponsorship support throughout the year underline the ongoing relevance and value of EKONID's activities for its members and partners.



Peter Adrian, President of DIHK giving a speech in AHK Indonesia Centennial Gala, Jakarta



EKONID 2025 Summer Party, Jakarta

### Event Participants

**1.248**

Event Name	Participant Count
Get Together	440
Centennial Gala	296
EIBN Joint Gathering	383
Annual Members Meeting	129



# EUROPEAN BUSINESS CENTER

One-stop business solution for European companies entering Indonesia.

The European Business Center (EBC) offers a one-stop incubation solution for European companies entering Indonesia. With expert support and a representative address at the German-Indonesian Chamber of Commerce, companies can establish a credible local presence and access professional assistance without significant investment or setting up a legal entity.

**Working Space & Office Facilities**  
Fully equipped office spaces tailored to your business needs.

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Comprehensive human resources and payroll management services.

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Expert staff placement to ensure you have the right team in place.

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Accurate and timely tax reporting to keep your business compliant.

## OUR FACILITIES

Front Desk

Board Meeting Room

Hot Desks

Dedicated desks

Lounge Area

Event Space

Standard Office Room

Office Suite



For more information

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[www.indonesien.ahk.de](http://www.indonesien.ahk.de)

German-Indonesian Chamber of Industry and Commerce  
Jl. H. Agus Salim No. 115, Menteng  
Jakarta 10310, Indonesia



## Highlights

# CENTENNIAL GALA

On 4 June 2025, the German-Indonesian Chamber of Industry and Commerce (AHK Indonesia/EKONID) marked its 100th anniversary with the Centennial Gala at the Kempinski Ballroom in Jakarta.

The event brought together representatives from government, business, and the diplomatic community, reflecting both the scale of the Chamber's network and the depth of German-Indonesian economic relations.

Founded in 1924, EKONID has developed into the largest European chamber in Indonesia, representing over 350 member companies. As part of the global AHK network, spanning more than 150 offices in 93 countries, the Chamber operates within a broader system that supports international trade and investment. Its role in Indonesia has evolved alongside the country's economic development, maintaining a consistent focus on facilitating bilateral engagement.

Over the past century, EKONID has contributed through initiatives such as INDOGERMA and TECHNOGERMA, which introduced German industrial capabilities to Southeast Asia, as well as through its support for high-level political and business exchanges. Its activities have also extended beyond business. Following the 2004 tsunami, the Chamber coordinated about EUR 6.5 million in aid through the INDOGERM-direct initiative, supporting more than 50 community projects.

The Centennial Gala reflected this history. The evening combined a historical exhibition, cultural performances, and a formal dinner, creating a setting that encouraged both reflection and engagement. The presence of long-standing partners alongside newer stakeholders highlighted the continuity and expansion of the Chamber's network.

Distinguished guests

**300+**

Donation raised for ISCO Foundation

**IDR 180+ Mn**

Strategic MoUs signed

**3**

## STRENGTHENING PARTNERSHIP FOR THE NEXT STAGE

A central component of the evening was the declaration and signing of three Memoranda of Understanding with key partners, reinforcing areas of cooperation that will shape future engagement.

The MoU with the Indonesian Chamber of Commerce and Industry (KADIN) focuses on collaboration in innovation, digitalization and sustainability. KADIN Chairman Anindya Bakrie stated, "This centennial is a testament to the strength and resilience of Indonesian-German economic ties. Together, we can unlock even greater potential in the decades to come."

A second agreement was signed with the Indonesian Employers' Association (APINDO), continuing cooperation in promoting a competitive and sustainable business environment. APINDO Chairwoman Shinta W. Kamdani emphasized the importance of long-term collaboration, particularly in areas such as vocational education, noting that "link and match in vocational education has been driven successfully by the private sector."

The agreement with PT Astra International Tbk highlights the growing importance of workforce development. As a long-standing partner in the German Dual Vocational Education and Training program, Astra is expanding its cooperation to support skills development and prepare Indonesians for employment opportunities in Germany. This reflects a broader alignment between Germany's demand for skilled labour and Indonesia's demographic potential.

These agreements reflect the evolving focus of bilateral economic relations. While trade and investment remain central, cooperation increasingly includes sustainability, digital transformation, and human capital development.

Indonesian traditional dance at EKONID Centennial Gala, Jakarta

## REAFFIRMING ECONOMIC AND BILATERAL TIES

*“We look back on a century of partnership with pride, and look forward to new opportunities in trade, innovation, and sustainable growth.” ~ Mr. Prijono Sugiarto, EKONID Chairman*

The strength of the bilateral economic relationship remains evident. Trade between Indonesia and Germany continues to reach significant levels, supported by sustained investment flows and long-term partnerships across sectors. The centennial highlighted the importance of building on this foundation through deeper institutional cooperation.

The presence of the German Chamber of Commerce and Industry (DIHK) delegation, led by President Peter Adrian, reinforced the international dimension of the event. In his remarks, Adrian stated, “Indonesia is a burgeoning business destination with the largest and very dynamic economy in Southeast Asia. This moment is a great opportunity to strengthen and deepen our relationship.”

Statements from EKONID leadership echoed this forward-looking approach. EKONID Chairman Prijono Sugiarto noted, “We look back on a century of partnership with pride, and look forward to new opportunities in trade, innovation, and sustainable growth.” Executive Director Jan Rönnfeld added, “This centennial is not just a celebration of our legacy—it’s a declaration of intent for the future.”



Signing of Memorandum of Understanding between EKONID and KADIN, Jakarta



DIHK Delegation visit to APINDO, Jakarta



German Ambassador Ina Lepel (left) and Ms. Fitri Fuchs of ISCO Foundation at EKONID's Centennial Gala, Jakarta

## SHARED RESPONSIBILITY, BROADER IMPACT

Alongside institutional developments, the Gala also highlighted social responsibility. A collective donation of over IDR 180 million was raised for the ISCO Foundation, supporting education, healthcare, and community development for vulnerable children.

Held under the patronage of the German Ambassador to Indonesia H.E. Ina Lepel, the initiative also underscored the broader context of bilateral relations. Reflecting on the Chamber's role and the significance of the celebration, she noted the importance of continued engagement between both countries, not only at the institutional level but also within society.

“When I saw how the children were blossoming—active, eager to learn, and becoming engaged members of society—I felt this is something truly worthy of support,” Ms. Lepel said.

Representing the ISCO Foundation, its Co-Founder Fitri Fuchs emphasized the significance of the contribution: “This donation is truly life-changing. It directly supports the education and health of our children, but more than that, it gives them hope.”

Overall, The Centennial Gala demonstrated the continued relevance of EKONID as a platform for German-Indonesian cooperation. It brought together stakeholders across sectors, reaffirmed key partnerships, and highlighted areas of future collaboration. The centennial marked not only a milestone, but a firm commitment to this function.

## DIHK DELEGATION

Association of German Chambers of Commerce and Industry (DIHK), led by President Peter Adrian, alongside Dr. Volker Treier, Chief Executive of Foreign Trade, as part of the Chamber's 100-year anniversary programme. The visit reaffirmed the shared commitment to strengthening economic cooperation, vocational education, and bilateral dialogue between Germany and Indonesia.

During their time in Jakarta, the delegation engaged with key Indonesian partners, including the Indonesian Employers' Association (APINDO) and the Indonesian Chamber of Commerce and Industry (KADIN). Discussions focused on trade and investment opportunities, regulatory developments, and the role of private sector collaboration in supporting long-term growth.

As part of the programme, site visits were conducted to ASTRAtch and the Astra Honda Motor Plant in Deltamas, where the German Dual Vocational Education and Training (GDVET) programme is actively implemented. The delegation also visited Kota Deltamas, an integrated industrial and residential development, providing insights into Indonesia's industrial ecosystem.

The visit offered a practical perspective on both policy and industry developments, highlighting continued alignment in advancing German-Indonesian economic relations.



## Highlights

# SUPPORTING HIGH-LEVEL DIALOGUE

## Visit of German Foreign Minister Dr. Johann Wadephul



*“The visit highlighted the continued importance of bilateral relations between Germany and Indonesia, with a focus on strengthening cooperation across political, economic, and educational sectors.”*

healthcare sector. The delegation visited Poltekkes Jakarta 3, the State Polytechnic for Health Professions, where Foreign Minister Wadephul was received by Indonesia’s Minister of Health, Budi Gunadi Sadikin. The program highlighted ongoing collaboration in healthcare education and training, an area of increasing importance within bilateral relations.

German companies active in the healthcare sector, including Siemens Healthineers, Beurer, Dräger, Fresenius, and B. Braun, presented their technologies and solutions through dedicated booths. These presentations demonstrated the contribution of German industry to strengthening Indonesia’s healthcare system, particularly in areas such as medical technology, training, and knowledge transfer.

EKONID’s involvement throughout the program underscores its role as a facilitator of dialogue between business, government, and institutional partners. By supporting both formal discussions and practical engagements, the Chamber contributes to creating platforms where policy and industry perspectives can be brought together.

**O**n 20–21 August 2025, the German-Indonesian Chamber of Industry and Commerce (AHK Indonesia/EKONID) supported the official visit of German Foreign Minister Dr. Johann Wadephul to Indonesia. The visit highlighted the continued importance of bilateral relations between Germany and Indonesia, with a focus on strengthening cooperation across political, economic, and educational sectors.

EKONID played a coordinating role throughout the program, facilitating engagements between the German delegation, business representatives, and Indonesian stakeholders. The visit provided a platform to align perspectives on key issues shaping bilateral cooperation, including industrial development, regulatory frameworks, and sustainability.

The first day of the program brought together members of the German business community and local partners in an informal setting at The Acre in Menteng, Central Jakarta. The luncheon created space for direct exchange, allowing participants to discuss current

developments and identify areas for further collaboration in a more flexible format.

This was followed by a high-level roundtable discussion moderated by EKONID Executive Director Jan Rönnfeld. Held under the theme “Localization, Regulatory Requirements and Sustainable Transformation – Perspectives of German Industrial Companies in Indonesia,” the session gathered representatives from leading German companies operating in Indonesia.

The discussion addressed practical aspects of doing business in the country, including localization strategies, regulatory requirements, and investment considerations. Participants also highlighted the relevance of the EU-Indonesia Comprehensive Economic Partnership Agreement (CEPA), noting its potential to strengthen trade and investment flows. Sustainability emerged as a central topic, with companies emphasizing the role of industry in supporting long-term economic transformation.



Mr. Wadephul’s visit to Health Polytechnic, Jakarta



EKONID Team 2025 poses for group photo with Mr. Rönnefeld at his farewell celebration, Jakarta

## Highlights

# FAREWELL MR. ROENNFELD WELCOME DR. ERATH

*“You led with clarity and kindness, creating a workplace that was both productive and enjoyable,” ~ Angeline Mandasari, Head of Human Resources, EKONID*

After more than two decades of leadership, the German-Indonesian Chamber of Industry and Commerce (AHK Indonesia/EKONID) marked a significant transition with the departure of its Executive Director, Jan Rönnefeld, and the appointment of Dr. Monika Erath, who assume the role starting in December 2025.

Mr. Rönnefeld’s tenure, spanning 27 years with the Chamber, reflects a period of steady institutional development shaped by both opportunity and challenge. He first joined EKONID in 1998 during the Asian Financial Crisis, a time of uncertainty that required calm and practical leadership. This approach would continue to define his role in the years that followed.

In 2004, he was appointed Executive Director, coinciding with the Aceh tsunami. Under his leadership, EKONID coordinated the INDOGERM-direct initiative, managing approximately EUR 6.5 million in aid across more than 50 community projects.

Beyond crisis response, his tenure saw the development of key institutional platforms. Initiatives such as TECHNOGERMA

*“You’ve helped me grow, take on challenges, and handle responsibilities confidently,” ~ Mei Tobing, Head of Membership and Events Department*

strengthened the visibility of German industry in Indonesia, while the expansion of business development and European collaboration programs reinforced EKONID’s role as a connector between markets. During the COVID-19 period, the organization adapted to new formats, including virtual delegations, ensuring continued engagement despite global disruption.

The Centennial Gala in 2025 marked a milestone within this trajectory. Overseen under his leadership, the event reflected both the Chamber’s history and its continued relevance, while also serving as a natural point of transition.

Alongside institutional developments, colleagues consistently highlighted his leadership approach. “You led with clarity and kindness, creating a workplace that was both productive and enjoyable,” noted Angeline Mandasari, Head of Human Resources.

Others emphasized the trust he placed in his teams. “You’ve helped me grow, take on challenges, and handle responsibilities confidently,” said Mei Tobing, Head of Membership and Events Department.

This combination of direction and autonomy enabled teams to grow and take ownership of their work. As Nurul Khasbullah from Legal and Investment Consultation reflected, “You gave us room to grow while also valuing life outside of work.”

With Mr. Rönnefeld’s departure, EKONID enters a new phase under the leadership of Dr. Monika Erath. Her appointment reflects continuity in the Chamber’s role as a facilitator of German-Indonesian economic relations, while also marking the beginning of the next chapter.

As Mr. Rönnefeld takes on a new role within the AHK network, his contribution remains embedded in the structures, partnerships, and teams that continue to define EKONID today. The transition marks not only the conclusion of a long tenure, but a continuation of the Chamber’s work moving forward.



Mr. Rönnefeld and the 2025 EKONID Supervisory Board at his farewell celebration, Jakarta



Mr. Rönnefeld and Dr. Monika Erath at his final Get Together, Jakarta



## Highlights

# H2Uppp

## Advancing Green Hydrogen Cooperation in Indonesia

**“Indonesia presents strong potential for green hydrogen development, supported by abundant renewable energy resources, particularly in solar and geothermal”**

In 2025, EKONID expanded its activities in the energy transition space through the International Hydrogen Ramp-up Programme (H2Uppp), implemented in Indonesia together with Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH. Funded by the German Federal Ministry for Economic Affairs and Energy, the programme supports the development of Green Hydrogen markets as part of Germany’s National Hydrogen Strategy.

Indonesia presents strong potential for green hydrogen development, supported by abundant renewable energy resources, particularly in solar and geothermal. At the same time, challenges remain, including infrastructure gaps, financing constraints, regulatory uncertainty, and limited local expertise. H2Uppp was designed to address these gaps by creating a platform for dialogue, market exploration, and early-stage project development.

Throughout the year, EKONID and GIZ organized a series of roundtables and seminars connecting stakeholders from business, government, and research. These engagements focused on the commercial, technical, and regulatory aspects of hydrogen development, while emphasizing the role of international cooperation in accelerating market readiness.

The programme began with a Business Roundtable in February 2025, which explored Indonesia’s readiness to adopt green hydrogen technologies. Discussions highlighted strong interest in areas such as technology provision, policy, and investment, while also identifying key barriers, including high production costs and underdeveloped infrastructure.

A second roundtable in May shifted the focus toward implementation, addressing legislation, contracting, and financing. Participants also examined a co-firing green ammonia project at PLTU Labuan as a practical case study. The discussions underscored the need for stronger demand certainty, improved regulatory frameworks, and increased investor confidence to advance project development.

These exchanges led into two larger seminars held in July and November 2025. The first seminar focused on Indonesia’s green hydrogen value chain, including production potential, industrial demand, and export opportunities. The second expanded the discussion to global collaboration, with speakers presenting international case studies and technological developments in hydrogen and Power-to-X. Both events reinforced the importance of public-private partnerships in scaling up hydrogen initiatives.

Across all engagements, several consistent themes emerged. Indonesia has the resource base to become a significant player in the regional hydrogen economy, but progress will depend on bankable projects, reliable offtake, infrastructure development, and regulatory clarity. International partnerships will remain critical for technology transfer, financing, and capacity building.

For EKONID, H2Uppp represents a forward-looking addition to its role in German-Indonesian cooperation. By facilitating structured dialogue and connecting stakeholders, the Chamber contributed to building the foundation for a new area of industrial collaboration. The programme also demonstrated how EKONID can support emerging sectors linked to sustainability and economic transformation.

## Highlights

# INDONESIA–EU CEPA

## Preparing Business for a New Trade Framework

In 2025, the conclusion of negotiations on the Indonesia–European Union Comprehensive Economic Partnership Agreement (CEPA) marked a significant milestone in bilateral economic relations. Finalized on 23 September after nearly a decade of talks, the agreement now moves through legal scrubbing, translation, and ratification, with both sides aiming for entry into force before Indonesia’s GSP graduation on 1 January 2027.

The significance of CEPA extends beyond tariff reductions. While the agreement is expected to eliminate duties on nearly all traded goods, its broader impact lies in addressing non-tariff barriers, improving regulatory transparency, and streamlining processes such as import licensing. For businesses, these elements are expected to enhance legal certainty and make cross-border operations more predictable and efficient.

Throughout the year, EKONID followed these developments closely and supported its members in understanding the agreement’s practical implications. Following the conclusion of negotiations, EKONID published an interview with Carsten Sorensen, Head of Trade and Economic Section at the EU Delegation in Jakarta. He described CEPA as “a door opener,” while noting that its full value will depend on how effectively it is implemented and used by businesses.

The interview provided important context on the agreement’s structure and timeline, as well as its relevance for companies. While tariff elimination is a key feature, Sorensen emphasized that reducing regulatory obstacles and improving transparency “behind the border” may have an even greater impact on market access and investment decisions.

Building on this, EKONID hosted an Online Roundtable in November 2025 titled “Indonesia–EU CEPA: Legal Implications and Economic

**“By facilitating access to expert insights and creating platforms for discussion, the Chamber strengthened its role as a link between policy development and business needs.”**

Opportunities for Cross-Border Business.” The session brought together representatives from the EU Delegation and Indonesia’s Ministry of Trade to provide further clarity on the agreement’s legal and economic aspects.

The discussion focused on areas most relevant to businesses, including tariff phase-ins, regulatory alignment, intellectual property, investment certainty, and dispute resolution. It also highlighted that CEPA introduces institutional mechanisms for ongoing cooperation and monitoring, making it more than a traditional trade agreement.

The economic context of the agreement reinforces its importance. Bilateral trade between Indonesia and the EU has reached approximately USD 30 billion annually, with expectations of significant growth following implementation. European stakeholders have also pointed to increased investment potential, particularly in sectors such as electric vehicles, electronics, and pharmaceuticals.

For EKONID, 2025 was not only a year of observing a major policy development, but also of supporting businesses in preparing for its implications. By facilitating access to expert insights and creating platforms for discussion, the Chamber strengthened its role as a link between policy developments and business needs.

As CEPA progresses toward ratification, continued engagement will be essential. The agreement offers clear opportunities, but its impact will depend on how effectively it is applied in practice and how well businesses adapt to the new framework.

**Highlights**

# HUMAN CAPITAL CLUB

In 2025, EKONID reinforced its role as a platform for knowledge exchange and professional dialogue through its Human Capital Club series, which brought together HR professionals, CEOs, and industry experts to address evolving workforce dynamics in Indonesia.

Two Human Capital Club sessions were held at the EKONID office in Jakarta. The first session, Understanding Gen Z in the Workplace, gathered 23 participants from both member and non-member companies. The discussion focused on the increasing influence of Gen Z, which now accounts for more than a quarter of Indonesia's workforce. Participants explored the defining characteristics of this generation, including their strong preference for flexibility, purpose-driven careers, and mental health support. The session also addressed the challenges organizations face in bridging generational gaps and aligning workplace expectations across diverse age groups.

A highlight of the session was a fireside chat featuring Gen Z professionals, who shared firsthand perspectives on their career aspirations, workplace expectations, and the challenges they encounter in professional environments. These insights were complemented by research-based findings presented by Populix, emphasizing that organizations that align with Gen Z priorities are better positioned to attract and retain talent in an increasingly competitive labor market. The session also provided a space for interactive discussion, allowing participants to exchange experiences and strategies for engaging younger employees effectively.

The second session, Workforce Trends and Employee Engagement 2025, was organized in collaboration with Mercer Indonesia and focused on broader workforce trends and the importance of employee engagement in building resilient organizations. Drawing on Mercer's latest Employee Engagement Indonesia Insights 2025 and Global Talent Trends reports, the discussion highlighted that Indonesia's employee engagement score has surpassed regional and global averages. However, it also identified ongoing challenges, particularly in ensuring employees have a clear understanding of their career paths.

Key themes discussed included the need to strengthen people manager capabilities, redesign talent strategies around skills, and adapt to the evolving role of technology, including artificial intelligence, in the workplace. The session also emphasized the importance of transparent communication, fair and competitive

*"Through the Human Capital Club, EKONID hopes to continue its efforts to support its members and partners in preparing for the future of work in Indonesia."*



HCC: Understanding Gen Z in the Workplace, Jakarta



HCC: "Employee Engagement Report in Indonesia 2024 & Global Talent Trends 2024-2025 in Asia" with Mercer, Jakarta

compensation structures, and the integration of sustainability into workforce strategies. Participants examined how organizations can develop more human-centric approaches while navigating digital transformation and changing employee expectations.

Across both sessions, recurring priorities emerged, including the importance of adaptability, continuous learning, and aligning organizational practices with workforce expectations. Through the Human Capital Club, EKONID hopes to continue its efforts to support its members and partners in preparing for the future of work in Indonesia.



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# EVENT CALENDAR 2025

## JAN

21 EIBN Joint Gathering: New Year Reception 2025, Jakarta

## FEB



Business Initiation Indonesia: Processing & Packaging Machinery for Food, Pharmaceuticals, and Cosmetics Business Conference at, Jakarta

04 February Get Together, Jakarta

MoU signing between EKONID and Goethe Institut Indonesien, Jakarta

05 LIC Online Roundtable: Unlocking Opportunities and Innovation Through TKDN in Electronics and Telecommunications, Online

10–11 ASEAN Workshop, Singapore

21 Group Consultation non-regulated academics, Online

H2Uppp 1st Business Roundtable, Jakarta

24–27 MEP food processing industry delegation (JKT & SBY), Jakarta

27 Supervisory Board Meeting, Jakarta

## MAR



H2Uppp 1st Business Roundtable, Jakarta



March Get Together, Jakarta

04 March Get Together, Jakarta

Purchasing Initiative Webinar, Online

13 VDMA Webinar (Investment in construction in Indonesia), Jakarta

14 Group Consultation non-regulated academics, Online

18 Webinar - Branchentalk International - Aktuelle Entwicklungen in der Verpackungsindustrie & Trends in Südostasien, Online

Executive Dialogue: ADB's Strategy 2030, Online

19 IHK Schwarzwald Online Event Online

IHK-Länderwoche Südostasien, Online

26 Webinar recognition technical professions for vocational degrees with Goethe-Institut, Online

28 OAV-Liebesmahl, Germany

31–04 Hannover Messe (ASEAN Panel & DIHK Joint Stand), Germany

## APR



HCC: Understanding Gen Z in the Workplace, Jakarta

09 ASEAN Multiplikator Webinar, Online

10 Online Außenwirtschaftstag World Tour IHK Niederrhein Online

11 Group Consultation non-regulated academics, Online

18 NRW ASEAN Summit, Germany

25 HCC: Understanding Gen Z in the Workplace, Jakarta

26 Webinar recognition vocational degrees with Goethe-Institut, Jakarta

## MAY



Bremen State Delegation to Indonesia visit Adaro, Jakarta



H2Uppp 2nd Business Roundtable, Jakarta

05–09 Bremen delegation, Jakarta & Batam

06 May Get Together, Jakarta

07 Info session regarding recognition and working in Germany for medical sector students at Universitas Kristen Krida Wacana (UKRIDA), Jakarta

Info session regarding recognition and working in Germany at ASTRatech, Cikarang

11–15 AHK-Weltkonferenz, Germany

15 Webinar regulated professions Online

16 DE Regionaltreffen 2025 (following the Weltkonferenz), Germany

17 Info session and consultation day about recognition at Goethe Bandung (Goethe Laune), Bandung

28 H2Uppp 2nd Business Roundtable Jakarta

Webinar recognition non-regulated academics, Online

Webinar recognition non-regulated vocational degrees, Online

ProRec Webinar "Degree recognition for regulated professions to work in Germany", Online

## JUN



DIHK Delegation visit to ASTRatech, Cikarang

03–05 DIHK Delegation, Jakarta

04 Centennial Gala, Jakarta

05 Cooperation event Kennenlernveranstaltung nurses with Welcome Center Baden-Wuerttemberg, Online

ProRec Webinar "Vocational degree recognition for non-regulated professions to work in Germany", Online

Breakfast meeting DIHK Delegation with EKONID Supervisory Board, Jakarta

05–07 Messe Munich World Representative Meeting, Munich



Mr. Prijono Sugiarto giving speech in EKONID's Centennial Gala, Jakarta



Supervisory board of EKONID in the 53rd Annual Members Meeting, Jakarta

- 16 Webinar recognition regulated professions, Online

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- ProRec Webinar "Academic degree recognition for non-regulated professions to work in Germany", Online

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- 18 Webinar recognition non-regulated vocational degrees, Online

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- Group Consultation Recognition all professions, Online

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- 19 Supervisory Board meeting, Jakarta

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- 21 Info session and consultation day KarriereKompass at Goethe Bandung, Bandung

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- Webinar and consultation day Open House Wisma Jerman 2025, Online

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- 24 Annual Members Meeting, Jakarta

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- June Get Together, Jakarta

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- Group Consultation Job application training all professions, Online

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- 25 IHK-Außenwirtschaftstag NRW (AWT) Event, Mönchengladbach

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- Export Credit Agency Conference, Jakarta

## JUL



AdA training in Automotive Mechatronic Batch 6, ASTRAtech, Cikarang



Human Capital Club "Employee Engagement Report in Indonesia 2024 & Global Talent Trends 2024-2025 in Asia" with Mercer, Jakarta

- 07-12 AdA International basic training and certification for Bachelor Professional in Automotive Mechatronic batch 6, AstraTech, Cikarang

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- 09 Graduation of GDVET Mechatronic, PT. Bayer Indonesia, Cimanggis

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- Außenwirtschaftstag Hessen, Germany

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- 10 H2Uppp 1st Seminar, Jakarta

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- Group Consultation Job application training all professions, Online

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- 15 Online Roundtable "Risk-Based Business Licensing Regulation", Online

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- 17 Asien-Pazifik-Forum Bayern - IHK Nürnberg, Nürnberg

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- 21 H2Uppp Conference Thailand, Bangkok

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- 25 Human Capital Club "Employee Engagement Report in Indonesia 2024 & Global Talent Trends 2024-2025 in Asia" with Mercer, Jakarta

## AUG

- 12 Summer Party, Jakarta

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- 20-21 Visit from Foreign Minister Johann Wadepful, Jakarta

## SEP



EIBN Joint Oktoberfest, Jakarta



Business Delegation Bio Energy to X Incl SAF Business Conference, Jakarta

- 08-11 MEP Automation Delegation, Jakarta & Batam

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- 08-12 GDVET Automotive Mechatronic exam part 2, AstraTech, Cikarang

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- 18 Farewell event Mr. Roennfeld, Jakarta

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- 19 Group Consultation Recognition all professions, Online

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- Webinar - Recognition healthcare professions as a requirement for working in Germany in cooperation with German language course provider Yayasan Kamplay Botolungan Nauli, Online

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- ASEAN-Insights, Frankfurt

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- 23 H2Uppp 3rd Business Roundtable, Jakarta

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- 24 EIBN Joint Oktoberfest

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- 25 Launch Event PiT Desk Southeast Asia (PiT-Desk SEA), Jakarta

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- 26 Webinar Recognition healthcare professions, Online

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- 29-02 Delegation Bioenergy to X inkl. SAF - German Energy Solutions, Jakarta & Medan

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- 30 Online Roundtable "Upcoming Mandatory Halal Certification for Imported Products: Legal Certainty and Business Opportunities", Online

## OCT



German Reunification Day, Jakarta

- 02 German Reunification Day, Jakarta

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- 13-17 ProRecognition Werkstatttage (Training/ Meetings), Berlin

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- 29 Webinar - Recognition of Indonesian academic and vocational degrees as a requirement for working in Germany in cooperation with German language course provider Deutsch Lernen mit Fara, Online

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- 31 Group Consultation Recognition all professions, Online

## NOV



Exportinitiative Delegation Meeting, Jakarta

- 06 H2Uppp 2nd Seminar, Jakarta

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- 07 Goethe KarriereKompass at Ciputra Artpreneur (ProRecognition is going to provide onsite consultation), Jakarta

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- 10 14th High Level TVET Roundtable

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- EIBN Partner Directors meeting, Jakarta

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- 10-14 Exportinitiative Project - Energy Infrastructure & Smart Data Centers, Jakarta & Kalimantan

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- Delegation: Exportinitiative Project - Energy Infrastructure & Smart Data Centers, Jakarta, Samarinda & Balikpapan



November Get Together, Jakarta



H2Uppp 2nd Seminar, Jakarta

- 11 Supervisory Board Meeting, Jakarta

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- November Get Together, Jakarta
- 12 The Road to 2030: Economic Outlook, Policy, and Digital Transformation, Jakarta
- 13 Info session and consultation day Job Fest SMKN 1 Cimahi, Cimahi
- 16–18 AHK-Asia-Pacific Regional Meeting for Dual Vocational Education, Shanghai
- 19 Internationaler Beratungstag IBT, Germany
- 20 GlobalConnect Stuttgart, Germany
- 24 Webinar - IHK Hannover, Online
- 25 Online Roundtable “Indonesia-EU CEPA: Legal Implications and Economic Opportunities for Cross-Border Business”, Online
- 26 Part 2 Practical Examination as well for Industrial Mechanic Batch 4, Siemens, Jakarta
- 28 Group Consultation Recognition all professions, Online
- 29 Webinar Recognition electrical and construction professions with Goethe Institut, Online

## DEC



EKONID 2025 Summer Party, Jakarta

- 01–03 ReTech Delegation, Jakarta
- 03 Cooperation event Joint Committee Meeting of KP2MI and the German Employment Agency, Nürnberg (ProRec joined as a speaker), Online

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- Multiplikator Webinar, Online
- 09 December Get Together, Jakarta
- 10 Group Consultation Job application training educational professions, Online
- 19 Group Consultation Recognition all professions, Online



ReTech Delegation, Purwakarta



ReTech Delegation, Purwakarta

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# BUSINESS DEVELOPMENT



**Olivia Noor**  
Head of Market Entry and Trade Fairs

*"In 2025, AHK Indonesia's market entry work laid a strong foundation for deeper German-Indonesian cooperation, turning inquiries, delegations, trade fair engagement, and events into future project-driven opportunities."*



## DEPARTMENT REPORT

*Business Delegation: Automation Solutions in Manufacturing, 2025*

### Market Entry & Business Development Report 2025

Indonesia continues to position itself as an attractive market for German companies, driven by strong industrial growth, infrastructure development, and increasing demand for advanced technologies. In 2025, the Business Development (BD) and Market Entry activities of AHK Indonesia reflected this positive trend through a combination of trade fair promotion, delegation programs, and targeted business matchmaking initiatives.

### Inquiries & Sectoral Trends

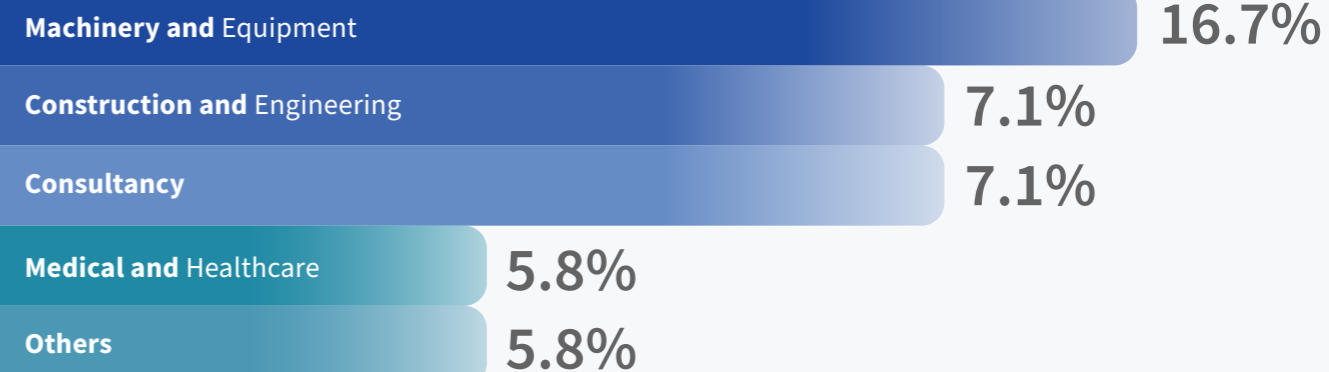
Total Inquiries

156

In 2025, AHK Indonesia handled a total of 156 inquiries, of which 93 originated from SMEs, underlining the continued importance of small and medium-sized enterprises in German-Indonesian business relations.

Overall, the distribution reflects a strong focus on industrial, infrastructure, and technology-driven sectors, in line with Indonesia's economic development priorities and increasing demand for advanced solutions and expertise.

#### Top 5 Sectors for Inquiries



## Trade Fair Activities

Visitors from Indonesia attending Trade fairs Promoted by AHK Indonesia

# 744

organized by our respective partners. The largest visitor numbers were recorded at bauma in Munich (304 visitors), followed by IE Expo China in Shanghai (104 visitors) and Spielwarenmesse in Nuremberg (77 visitors). Other significant exhibitions included BAU in Munich (54 visitors), BAU China in Shanghai (53 visitors), IAA Mobility in Munich (31 visitors), and transport logistic in Munich (30 visitors). Further participation came from ISPO Shanghai (24 visitors), ISPO Munich (23 visitors), and ISPO Beijing (7 visitors). Together, these trade fairs accounted for the majority of Indonesian visitor participation and significantly contributed to the overall trade fair revenue generated in 2025.

Trade fairs remained a key pillar for facilitating business exchange between Germany and Indonesia. As the official representative of Messe München and Spielwarenmesse eG in Indonesia, EKONID succeeded in drawing 744 visitors to international trade fairs

In addition to visitor participation, AHK Indonesia successfully supported Indonesian companies in exhibiting at international trade fairs, including participation at IFAT and Spielwarenmesse, further strengthening Indonesia's presence in global exhibition platforms.

## Business Delegations



Energy Business Delegation to Sheel Oil, Jakarta



H2Uppp 2nd Seminar at JW Marriot, Jakarta



Green Banking Launch Event, Jakarta

Business delegations continued to play a central role in fostering direct business engagement and strengthening bilateral economic relations between Germany and Indonesia. In 2025, AHK Indonesia organized five German business delegations to Indonesia, namely the Bremen Delegation, Automation Delegation, Consortium Trip (Energy Infrastructure), Bioenergy-to-X Delegation, and the Food Processing & Packaging Delegation. In total, 35 German companies participated, reflecting strong interest in sectors such as energy, automation, packaging, and infrastructure.

In sector-specific initiatives such as the H2Uppp programme, delegation and event formats bring together industry leaders, government representatives, and experts to discuss regulatory frameworks, investment opportunities, and technological solutions. These platforms are designed to connect German technology providers with Indonesian project developers, policymakers, and local partners, fostering long-term cooperation and project development.

These delegation formats go beyond traditional business matchmaking by combining market briefings, site visits, high-level networking events, and structured B2B meetings. A key success factor is the integration of a wide range of relevant stakeholders, including government institutions, industry associations, financial institutions, and research organizations. Typical partners involved in delegation activities include Indonesian ministries such as the Ministry of Energy and Mineral Resources (MEMR), national industry associations, and international organizations such as GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit), which co-implements several projects together with AHK Indonesia.

Similarly, within the RETech delegation and circular economy initiatives, participants engaged with Indonesian associations, project developers, financing institutions, and private sector stakeholders, highlighting the importance of cross-sector collaboration in addressing complex challenges such as waste management and sustainable infrastructure.

Overall, the delegation activities in 2025 underline the growing importance of integrated, project-driven cooperation formats, positioning AHK Indonesia as a key facilitator for German companies entering and expanding in the Indonesian market.

## Events and Participant Reach

Business Development Events

# 22

AHK Indonesia organized a total of 22 business development events in 2025, including physical events in Indonesia, online webinars, and participation in events in Germany.

Key physical events in Jakarta included the Drinktec Conference, the Green Banking Launch Event, and the Healthcare Working Group. Within the framework of the H2Uppp project, two business roundtables and two hybrid seminars were successfully conducted, demonstrating strong engagement in the hydrogen and energy sector.

Business Development Activities Participant

# 767

Online outreach activities, including webinars with German chambers and associations, reached a broad audience. In addition, AHK Indonesia participated in several physical events in Germany, such as the NRW Außenwirtschaftstag, IHK Stuttgart Internationaler Beratungstag, and Trade Connect München.

In total, BD-related activities reached 767 participants, highlighting the effectiveness of AHK Indonesia's hybrid approach combining physical and digital engagement formats.

## Outlook

The 2025 results demonstrate a strong performance of AHK Indonesia's Market Entry and Business Development activities. The high number of trade fair visitors, strong participation in delegation programs, and consistent inquiry levels underline the continued interest of German companies in the Indonesian market.

At the same time, the growing number of repeat engagements from existing clients indicates a shift toward more concrete, project-based cooperation, rather than purely exploratory inquiries. This reflects increasing market maturity and confidence among German companies entering or expanding in Indonesia. EKONID looks forward to building on this momentum in 2026.

H2Uppp 2nd Business Roundtable, Jakarta

# LEGAL & INVESTMENT CONSULTATION



**Nurul Khasbullah**

Senior Executive of Legal & Investment Consultation

*“Through proactive legal updates, stakeholder engagement, and dedicated advisory services, we strive to provide practical and reliable guidance. We look forward to further strengthening collaboration and delivering value to our members in the years ahead.”*



## Legal & Investment Consultation Report 2025

**Assistance with Import Permit, Product Registration, TKDN Calculation**

**6**

**Corporate Legal Compliance**

**22**

**Advocacy, events, and publications on newly issued regulations**

**13**

The year 2025 marked a period of significant regulatory transformation in Indonesia, particularly affecting the legal framework governing investment and business operations. Numerous new regulations and amendments were introduced, impacting licensing processes, technical verifications by the Directorate General of General Legal Administration (AHU) for certain corporate actions, adjustments to the Indonesian Standard Industrial Classification (KBLI), as well as import-related requirements. These developments required companies to continuously adapt to an evolving compliance landscape, often within tight implementation timelines.

In response to these changes, the Legal Department of EKONID remained committed to supporting its members through proactive and structured initiatives. We regularly disseminated regulatory updates through written legal update articles circulated to members, ensuring timely access to relevant information. In addition, we organized a series of online roundtable discussions featuring speakers from government institutions and legal practitioners, providing a platform for direct dialogue and practical insights. Alongside these efforts, we continued to address a high volume of individual inquiries from members, offering tailored legal guidance. These initiatives reflect our ongoing commitment to delivering reliable and accessible legal support to the EKONID community.

A key highlight in 2025 was the momentum surrounding the signing process of the Indonesia–European Union Comprehensive Economic Partnership Agreement (I-EU CEPA). This development prompted the Legal Department to actively engage with relevant stakeholders, including representatives from the Ministry of Trade, the Coordinating Ministry for Economic Affairs, and the EU Delegation.

Through these engagements, we gathered valuable insights which were subsequently compiled and shared with our members. To further facilitate knowledge exchange, we organized a dedicated online roundtable featuring speakers from the EU Delegation and the Ministry of Trade, which was attended by approximately 100 participants, demonstrating strong interest from the business community.

Beyond these strategic initiatives, the Legal Department continued to deliver its core services. These included assisting member companies with corporate actions, reviewing and drafting agreements, supporting applications for business licenses and import-related permits, advising on immigration matters, and conducting industrial location analyses. Our practical, solution-oriented approach remained central to helping members navigate regulatory requirements and operational challenges in Indonesia.

Furthermore, we were pleased to strengthen EKONID’s legal network by welcoming two Germany-based law firms as premium partners. This development represents an important step in enhancing our legal ecosystem, fostering closer collaboration, and broadening the range of expertise available to our members. It also reinforces our shared objective of effectively representing and advancing German business interests in Indonesia.

Looking ahead, the Legal Department will continue to monitor regulatory developments closely and expand its engagement with key stakeholders. By maintaining a strong focus on responsiveness, collaboration, and knowledge-sharing, we aim to further enhance the value of our legal services and support EKONID members in navigating Indonesia’s dynamic legal and business environment.



# TRAINING & EDUCATION



**Raja Falency Arifah**  
Senior Executive of Training & Education

*“The Training and Education Department continues to strengthen industry partnerships via GDVET initiatives, with sustained strong demand for AdAIB and the Senior Expert Service (SES) program.”*



## DEPARTMENT REPORT

*Batch 5 Industrial Mechanics with SMKN 26 Jakarta and BASF (batch 1), Jakarta*

### German Dual Vocational Education & Training Program

In 2025, the Training and Education Department conducted a series of German Standard Dual Vocational Education and Training (GDVET) examinations in collaboration with its partners. A key development during the year was the completion of the inaugural batch of the Hotel Management program, implemented in collaboration with Holiway Garden Resort and Spa in Buleleng, Bali.

Total GDVET Study Program

**4**

Total GDVET Graduates

**56**



#### 01 Hotel Management First Batch Graduation

Ten participants from SMK Negeri 1 Sawan successfully completed the program with strong results, demonstrating high levels of commitment and adaptability throughout their training. Their performance received positive feedback from both trainers and the resort’s management, particularly in terms of their professional development.



#### 02 Bachelor Professional Program ASTRAtch

The Bachelor Professional Program, conducted in partnership with ASTRAtch, is a one-year advanced qualification program in automotive mechatronics. It combines theoretical instruction covering advanced technical modules, economic principles, and legal aspects with practical industry training. Certification is awarded based on German standards by EKONID in collaboration with the Chamber of Skilled Crafts Koblenz (HWK Koblenz).

### 03 Industrial Mechanic Fourth Batch Graduation

The Industrial Mechanic program remains one of EKONID's long-standing flagship initiatives. The fourth batch, conducted in partnership with PT SKF Indonesia, PT Siemens Indonesia, and PT Daimler Commercial Vehicle Manufacturing Indonesia, was successfully completed in 2025. The program involved ten participants from SMK Negeri 26 Jakarta, one of the leading technical high schools in the capital.

All participants achieved results aligned with both their school curriculum and German standards. Notably, all four participants trained at PT SKF Indonesia were offered employment contracts and continue to work with the company. Across different training environments, companies, and production lines, graduates demonstrated strong adaptability and are well-prepared to contribute across various industrial settings in Indonesia.



## Highlights of the Bachelor Professional Program

### Graduation of Batch 5

In 2025, the program produced twelve graduates who are equipped to pursue higher-level career opportunities within their respective organizations. Most participants are industry professionals seeking to strengthen their competencies to support career progression.

### Ausbildung der Ausbilder International Basis (AdAIB)

Given Indonesia's geographical diversity and the distribution of industrial hubs, AdAIB examinations are conducted across multiple locations beyond Jakarta and Java, including regions such as Borneo.

While participation numbers declined compared to the previous year, the AdAIB program remains a key component of EKONID's training portfolio. In 2025, EKONID facilitated five AdAIB examinations in partnership with Ministry of Industry and Swisscontact, also for supporting the Bachelor Professional program, involving the total of 78 participants.

### Senior Expert Services (SES) Program

EKONID continues to serve as a representative of the Senior Expert Service (SES) in Indonesia, a program that supports businesses, small and medium-sized enterprises (SMEs), and educational institutions through consultation from experienced German professionals.

In 2025, EKONID secured a project with CV Putra Karya Logam Sukses, an SME based in Asahan, North Sumatra, operating in the propeller manufacturing industry. The project was implemented in 2026. The company sought support to address technical challenges related to new product development. A German senior expert, Dr. Schmid, was assigned to the project and worked on-site in Asahan for three weeks, providing hands-on guidance and technical expertise.

### Kick-off Batch 6

In July 2025, the sixth batch commenced with the Ausbildung der Ausbilder International Basis (AdAIB) course. Twelve professionals enrolled in the one-year program, which combines theoretical and practical components, with completion expected in mid-2026.

Total AdAIB Examination

5

Total AdAIB Examination Participants

78



### Outlook

To conclude, in 2025 EKONID strengthened its role in advancing German-standard vocational training in Indonesia by delivering industry-relevant programs, expanding partnerships, and supporting workforce development across multiple sectors, establishing a strong foundation for continued progress in the years ahead.

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# PRORECOGNITION



**Stephan Blocks**

Market Research & Development Advisor

*"Our mission remained the same, but our impact grew: more outreach, more visibility, and more candidates taking the next step in their careers to Germany."*



## ProRecognition Report 2025

ProRecognition is a consultation project for the recognition of foreign professional qualifications. It is aimed at skilled workers with vocational and academic degrees seeking employment in Germany. The project is funded by the Federal Ministry for Education, Family Affairs, Senior Citizens, Women and Youth (BMBFSFJ) and coordinated by the DIHK Service GmbH in Berlin. ProRecognition was launched in 2015 and, since 2024, it has also been implemented at the AHK Indonesia/EKONID.

In our second project-year we focused on expanding our outreach and enhancing cooperation with relevant German and Indonesian stakeholders. Throughout 2025 we observed an accelerating interest in working in Germany, hence increasing the need for recognition advisory for Indonesian skilled workers with academic or vocational degrees. For those seeking employment opportunities, we provided job search advisory and guided them through the application process for the applicable skilled worker visa.

As a result of our increased visibility, 2025 was marked by a significant increase in consultation requests, clearly reflecting the rising interest of Indonesian skilled workers in seeking a career path in Germany. Over the course of the year, ProRecognition Indonesia handled more than 1,100 individual candidate inquiries, revealing a

strong alignment between the professional backgrounds of skilled workers from Indonesia and the needs of the German labor market. Most inquiries came from the fields of business and administration, healthcare, social and pedagogic, engineering and IT, sectors that continue to face skilled labour shortages.

In addition to recognition counseling, we provided more job search support and visa application assistance. As a result, 2025 saw a total of 35 candidates leaving for Germany to either complete their recognition process or to start directly in their new employment positions. Among them, 18 skilled workers entered the German labor market, primarily in the technical and IT sectors, as well as in education, accounting, hospitality, and agriculture. The different types of visas included skilled worker visas for both academic and vocational qualifications, the EU Blue Card for engineers and IT specialists, as well as recognition of partnership arrangements in the hospitality sector. Furthermore, medical doctors migrated with recognition visas for examination purposes, while other migration pathways included the Opportunity Card in the electrical field as well as family reunification visas, illustrating the diversity of sector-specific and legal migration channels supported by ProRecognition Indonesia through consultation.

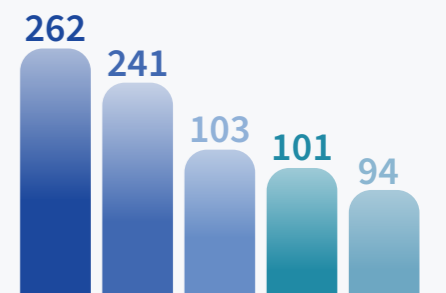
### Total Inquiries

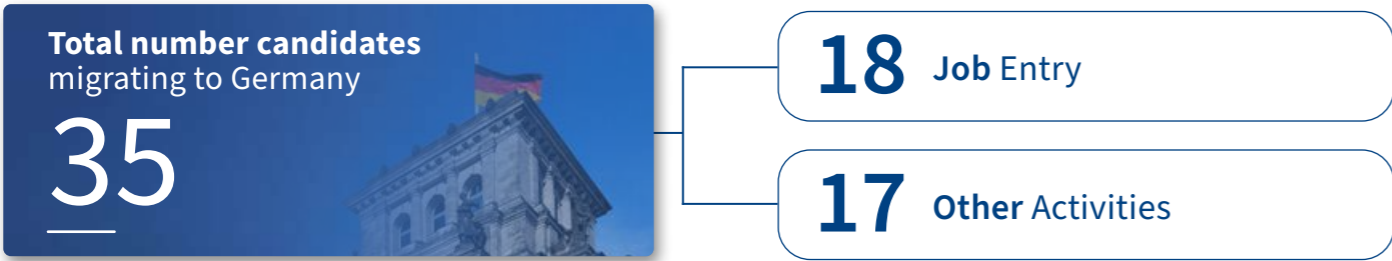
**1.110**

Number of individual recognition consultancy requests received

### Top 5 Sectors for Inquiries

- Economy, Administration
- Health
- Social, Education
- Technology, Technological fields
- Services





## Digital Outreach and Visibility

Outreach and communication activities played a key role in making ProRecognition more visible and accessible. In 2025, social media has proven to be one of the most effective channels for reaching new candidates, particularly Instagram, which is widely used in Indonesia. By the end of 2025, the ProRecognition Indonesia Instagram account had reached more than 7.000 followers and achieved approximately 188.000 views compared to less than 1.000 followers at the end of

2024. Social media was mainly used to share information about recognition procedures, upcoming events, and cooperation activities with German institutions. LinkedIn complemented this outreach by addressing German companies and professional stakeholders, focusing on skilled workers from Indonesia, recruitment topics, and information about working visa options.

## Events and Networking Activities



ProRecognition Indonesia at Goethe Laune, Bandung



Events were a key component to increase our visibility, further develop and strengthen our network, and generate more individual counselling requests from relevant candidates. In total, 39 online and offline events were organized or attended during the year, consisting of 30 online events and 9 offline events. Formats included consultation days, info sessions, cooperation events, webinars and group consultations, organized by ProRecognition Indonesia and in cooperation with German institutions, schools/universities, and local language course providers.

During those activities we reached almost 2.300 participants with the most promising ones becoming consultation candidates and



receiving further support. Most events focused on professional recognition procedures in specific sectors.

A major milestone was the signing of a Memorandum of Understanding (MoU) with the Goethe-Institut Indonesia in February 2025, which formalized the intention for closer cooperation in language trainings as well as pre-integration and recognition counselling to better prepare Indonesian skilled workers to live and work in Germany.

## 01 Consultation Days

Throughout the year and together with other German organizations, we were invited to and participated in consultation events organized by the Goethe-Institut, including the open house event "Goethe Laune" and the "KarriereKompass" events in Bandung and Jakarta. During those occasions we provided information regarding the recognition procedures for academic and vocational qualifications and specific reference professions. These activities generated new candidate contacts and strengthened cooperation with German institutions, especially the Goethe-Institut.



Goethe Laune KarriereKompass, Bandung and Jakarta



Event with ASTRatech, Jakarta

## 02 Info Sessions

We also participated in info sessions at Indonesian universities and vocational schools, including UKRIDA, ASTRatech, and SMKN 1 Cimahi. The sessions focused mainly on medical, technical, and vocational professions and highlighted recognition pathways for Indonesian graduates. These activities also strengthened institutional cooperation between EKONID and educational institutions in Indonesia. With ASTRatech EKONID signed a MOU in June 2025 expressing the commitment of both partners to support ASTRatech graduates in seeking employment opportunities in Germany.

## ProRecognition

Penyetaraan ijazah (Anerkennung) sebagai syarat bekerja di Jerman

Khusus bidang elektro dan konstruksi

29.11.2025



Perkumpulan Ekonomi Indonesia-Jerman



Konsulat Jenderal Jerman Jakarta

2:29 / 1:31:43

ProRecognition Anerkennung Webinar, Online

## 03 Webinars & Group Consultations

To complement our offline presence, we organized several public webinars and group consultations to provide additional means to connect with our target audience. In those sessions we focused on skilled workers for high-demand sectors in Germany, for especially healthcare, construction, and electrical.

In order to reach more active German language learners outside of the Greater Jakarta area, we have collaborated with additional German language course providers. These included Wisma Jerman in Surabaya, Yayasan Kamplay Botolungan Nauli in North Sumatra, and Deutsch Lernen mit Fara in Bandung, with whom we have organised joint group consultations. Through our online events we reached more than 1,100 participants from different regions of Indonesia.



# COMMUNICATION



**Andra Wisnu**  
Senior Executive of Communication

*"In 2025, the Communication Department strengthened its content production across platforms while expanding multimedia output, with a growing focus on video and podcast formats to broaden EKONID's outreach and engagement."*



## DEPARTMENT REPORT

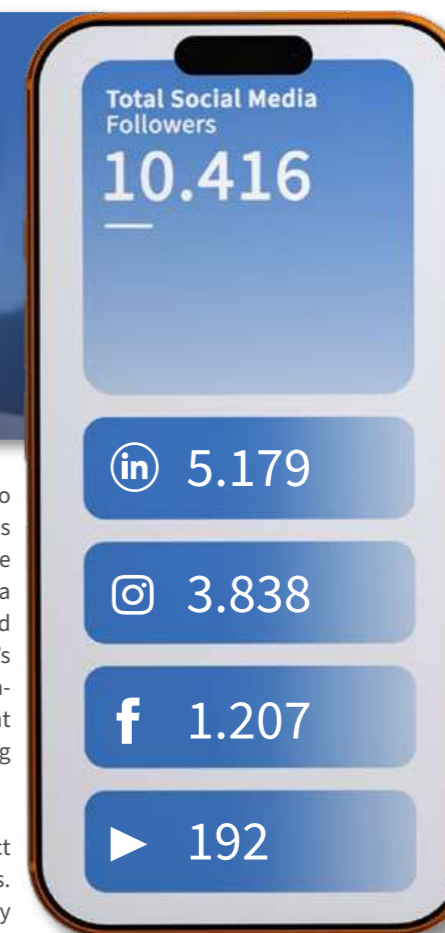
Podcast shooting "From the Archipelago" Episode 7 with Volker Treier from DIHK, Jakarta

### Communication Report 2025



The Communication Department continued to strengthen EKONID's external presence across digital and print platforms in 2025. Through the EKONID website, Business-Indonesia, social media channels, newsletters, podcasts, articles, videos, and printed materials, the department supported EKONID's role as a trusted source of information on German-Indonesian business relations, while ensuring consistent communication across departments and public-facing channels.

A key focus during the year was building more direct and regular communication with EKONID's audiences. The department distributed nine editions of the recently redesigned Members Newsletter, EKONID's English-language newsletter for members, as well as 12 editions of Indonesian Aktuell, a German-language newsletter developed in cooperation with Germany Trade & Invest (GTAI). Reaching nearly 1,500 recipients every month, these newsletters helped expand EKONID's regular



engagement with members, partners, and German-speaking business audiences interested in Indonesia.

Business-Indonesia remained EKONID's main platform for market-related information on Indonesia. Designed as a digital information hub for companies and stakeholders, the platform brings together business news, sector insights, company visibility, and practical context for foreign companies following developments in the Indonesian market. By the end of 2025, Business-Indonesia recorded 102,505 website visits and featured 482 active listed companies in its directory, reinforcing its role as both an information platform and a visibility channel.

Content production remained central to the department's work. Throughout the year, 47 articles were published on the EKONID website, covering institutional updates, high-level

visits, member activities, and economic developments. Business-Indonesia further expanded its editorial output with 108 business news items and 19 in-depth sector insights, offering both timely

updates and data-supported analysis on selected industries. The department also broadened EKONID's communication formats. Six podcast episodes were produced, featuring government representatives, industry leaders, and project partners, while more than 40 short-form videos presented EKONID's activities and collaborations in a more visual and accessible format. This direction continues through initiatives such as the Indonesia Country Profile series, whose first episode has already attracted more than 4,000 views.

Across social media, EKONID reached a combined total of 10,416 followers by the end of 2025, with LinkedIn remaining the largest platform and Instagram recording the highest growth rate. The department also produced more than 800 creative assets across digital and print formats, supporting events, publications, partner activities, and internal initiatives.

Throughout these activities, the Communication Department produced more than 800 creative assets across digital and print formats. This included communication and visual materials for EKONID's Centennial Gala, among them the 18x3 meter EKONID history wall, which presented major milestones from EKONID's century-long presence in Indonesia.

Overall, 2025 was a year of stronger positioning and broader communication output. Going forward, the department will continue to sharpen EKONID's thought leadership through high-quality content while broadening its output across multiple formats to support EKONID's visibility and reach.

Articles Published  
**155**

Podcast Episodes  
**6**

Short Videos  
**40**

Creative Assets  
**800+**

# MEMBERSHIP ANNIVERSARIES



## 10 Years Anniversary

- TERRINDO BUMI RAYA, PT
- RAFFLES JAKARTA
- K.D.FEDDERSEN UEBERSEEGESELLSCHAFT MBH
- BANK BNP PARIBAS INDONESIA, PT
- FAIRMONT JAKARTA SENAYAN TRIKARYA SEMPANA, PT
- MX1 SMARTCAST INDONESIA, PT



## 20 Years Anniversary

- DERMALOG IDENTIFICATION SYSTEMS GMBH
- MENNEKES ELEKTROTECHNIK GmbH
- PANAH PERDANA LOGISINDO, PT (A. HARTRODT INDONESIA)



## 30 Years Anniversary

- EAGLEBURGMANN INDONESIA, PT
- ASURANSI ALLIANZ LIFE INDONESIA, PT
- EVERLLENCE NUSANTARA INDONESIA, PT
- LOGWIN AIR & OCEAN INDONESIA, PT
- IHK CHEMNITZ
- HUPAKINDO, PT
- DEUTSCHE FAR EAST, PT



## 40 Years Anniversary

- GEA WESTFALIA SEPARATOR INDONESIA, PT
- IHK FRANKFURT AM MAIN



## 50 Years Anniversary

- BOEHRINGER INGELHEIM INDONESIA, PT
- IHK REGION STUTTGART

Development and operation of wind and solar energy projects

# WIND & SOLAR

wpd GmbH

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wpd is one of the world's leading developers and operators (IRPP) of wind and solar farms. Founded in 1996, the company develops, finances, constructs and operates wind farms and solar parks in 32 countries. The IRPP business includes projects in its own portfolio with a total capacity of 3,644 MW. wpd is steadily expanding its activities in the German domestic market and internationally in Europe, Asia, North America and South America and has a project pipeline totaling 31,585 MW of onshore wind and 7,360 MW of solar energy.

# STATEMENT OF RECEIPT AND EXPENSES

	2024	2025
<b>Cash Receipts</b>		
Membership Income	2.893.000.170,00	2.787.500.000,00
Service Income	14.774.007.756,00	21.961.785.522,00
Grant Project	1.115.891.546,00	342.858.763,00
<b>Total Cash Receipts</b>	<b>18.782.899.472,00</b>	<b>25.092.144.285,00</b>
<b>Expenditures</b>		
Personnel Expenditures	13.221.643.875,00	15.649.348.493,00
Operating Expenses	9.874.615.142,00	12.735.155.236,00
<b>Net Cash for Operating Activities</b>	<b>-4.313.359.545,00</b>	<b>-3.292.359.444,00</b>
Net Cash Used in Investing Activities	846.212.147,00	1.498.210.500,00
Subsidies from Germany	5.851.951.979,00	5.536.261.968,00
Saving for Employee Benefit Obligation	500.000.000,00	939.410.763,00
<b>Net Increase/Decrease in Cash and Cash Equivalent</b>	<b>730.683.268,00</b>	<b>1.320.901.450,00</b>
<b>Cash and Cash Equivalent at The Beginning of The Year</b>	<b>2.510.149.942,00</b>	<b>3.240.833.210,00</b>
<b>Cash and Cash Equivalent at The End of The Year</b>	<b>3.240.833.210,00</b>	<b>4.561.734.660,00</b>

## Financial Report 2025

EKONID's financial position as of December 31, 2025, was audited by KAP Krisnawan, Nugroho & Fahmy in accordance with the accounting principles applicable in the Republic of Indonesia.

Reflecting its character as a non-profit organization, EKONID's balance sheet was dominated by cash and cash equivalents.

In terms of income, EKONID received contributions from its members,

cost reimbursements for Market Access, Trade Fairs Services, and Office-in-Office services, as well as subsidies from the German government and earnings from government- and institutionally funded projects.

Overall, EKONID was able to fulfill its obligations to state authorities, staff, and suppliers at the end of 2025, while maintaining a financially sound position.



# BMW 2



Sheer Driving Pleasure



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MORE.

\*Indonesian car specifications may vary from the visual shown above.